

1. TITLE OF THE CERTIFICATE (DE) ⁽¹⁾

**Reife- und Diplomprüfungszeugnis der Handelsakademie
Schulautonomer Ausbildungsschwerpunkt**

⁽¹⁾ in original language

2. TRANSLATED TITLE OF THE CERTIFICATE (EN) ⁽²⁾

**Reifeprüfung-Certificate and VET-Diploma - Secondary College of Business Administration
School-autonomous Specialist Subject Area**

⁽²⁾ This translation has no legal status.

3. PROFILE OF SKILLS AND COMPETENCES

- Ability to communicate, present and negotiate in the mother tongue and in at least two foreign languages
- Use of information and communication technologies for solving economic tasks
- Application of technical software for solving managerial tasks
- Understanding inter-company relations and operational decision making processes
- Calculation and analysis of operational code numbers as the basis for business management
- Knowledge about the European Union and the European Economic Area
- Project-oriented work in a team and individually for solving challenging economic tasks
- Independent work in all essential areas of operational accounting using business standard software
- Staff accounting, cost accounting, costing, ratio analysis, controlling
- Preparation of annual audits, analysis of the results of documentary accounting
- Business management, staff, finance and quality management
- Sales and negotiation techniques, knowledge about the drafting of contracts
- Knowledge of the legal regulations common in business, preparation of contracts
- Problem solving competence and specific methodical competence in the school-autonomous Special Subject Area

4. RANGE OF OCCUPATIONS ACCESSIBLE TO THE HOLDER OF THE CERTIFICATE ⁽³⁾

Range of occupations:

Employee or business person in fields of activities with a high degree of personal responsibility in different sectors of the economy and administration holding positions in middle and senior commercial and administrative management, particularly services in the field of accounting as well as services in the field of information and communication technologies, sales representative, public relations consultant, statistical surveys and evaluations, auction of moveable goods, advertising agency etc.

Pursuit of regulated professions on a self-employed basis: (look it also up at www.gewerbeordnung.at)

- After a professional occupation of one and a half years: debt collection agency, business consulting including company organisation
- After a professional occupation of one and a half years and a qualifying examination: real estate agent and manager, security business (private investigator), surveillance business, labour lease
- After a professional occupation of one and a half years and a qualifying examination: recruitment agency

⁽³⁾ In applicable.

^(*) Explanatory note

This document is designed to provide additional information about specified certificates. It does not have any legal status in itself. The format of the description is based on the following texts: Council Resolution 93/C 49/01 of 3 December 1992 on the transparency of qualifications and Council Resolution 96/C 224/04 of 15 July 1996 on the transparency of vocational training certificates, as well as Recommendation 2001/613/EC of the European Parliament and of the Council of 10 July 2001 on mobility within the Community for students, persons undergoing training, volunteers, teachers and trainers.

More information on transparency is available at: <http://europass.cedefop.eu.int/> or www.europass.at

5. OFFICIAL BASIS OF THE CERTIFICATE

<p>Name and status of the body awarding the certificate Educational institution recognised by the State of Austria, address see certificate</p>	<p>Name and status of the national/regional authority providing accreditation/recognition of the certificate Federal Ministry of Education, Science and Research</p>
<p>Level of the certificate (national or international) EQF/NQF 5 ISCED 55</p>	<p>Grading scale / Pass requirements 1 = excellent (excellent performance) 2 = good (good performance throughout) 3 = satisfactory (balanced performance) 4 = sufficient (performance meeting minimum pass levels) 5 = not sufficient (performance not meeting minimum pass levels) In addition, the overall performance at the final exam (Reife- and diploma exam) is rated as follows: Pass with distinction, Good pass, Pass, Fail</p>
<p>Access to next level of education/training Access to all courses of study at universities; access to academies and Fachhochschulen. Taking up relevant studies at a Fachhochschul-study course can shorten the duration of study.</p>	<p>International agreements</p> <ul style="list-style-type: none"> ▪ Convention on the Recognition of Qualifications concerning Higher Education in the European Region, Chapter IV, BGBl (Federal Law Gazette) III, No. 71/1999 ▪ European Convention on the Equivalence of Diplomas leading to Admission to Universities BGBl. (Federal Law Gazette) No. 44/1957 ▪ Training completed with this certificate is a regulated education and training programme in accordance with Article 11, point (c) (ii) of Directive 2005/36/EC on the recognition of professional qualifications, as last amended by Directive 2013/55/EU. The level of training corresponds to point (c) of Article 11 of the Directive.
<p>Legal basis National curriculum, BGBl. (Federal Law Gazette) II Number (No.) 291/2004 current version, Regulation on Examinations BMHS, Federal Law Gazette II no. 177/2012 current version</p>	

6. OFFICIALLY RECOGNISED WAYS OF ACQUIRING THE CERTIFICATE

<p>1. Training and education as defined by the National Curriculum for Secondary Colleges of Business Administration 2. External certification as defined in BGBl. (Federal Law Gazette) II No. 362/1979 current version</p>
<p>Additional information:</p> <p>Entry requirements: successful completion of school year 8, if necessary entrance examination</p> <p>Duration of education: 5 years</p> <p>Duration of work placement: voluntary work placement during the school holidays of four weeks as far as possible</p> <p>Education objectives: Intensive five years of higher vocational education and training in general and commercial subjects. Transfer of methods how to think and act as well as attitudes how to work and decide that enable the graduates to immediately work in a senior position in business and in administration as well as a self-employed entrepreneur. Ability to take up a scientific study. Further important goals are personal development, the ability for professional mobility and flexibility, creativity, the ability to criticise, social commitment, the ability to communicate in the mother tongue and in the foreign languages acquired as well as knowledge of information and communication technology according to the current challenges of the economy and science.</p> <p>Subjects include: see List of Subjects in the Reifeprüfung-Certificate and VET-Diploma</p> <p>More information (including a description of the national qualification system) is available at: http://www.certificate.at or at http://www.edusystem.at or at http://www.bmbwf.gv.at</p> <p>National Europass center: europass@oead.at</p> <p>National Reference Point: info@zeugnisinfo.at</p>